



NASPO ValuePoint MASTER- Product/Discount Matrix

Tier	Total Order at List	Systems & Pedestals	Vertical & Lateral Files, Storage	Tables, Desking, Casegoods	HON Branded Seating
1	\$0 - \$50,000	68.00%	60.00%	56.00%	56.00%
2	\$50,001 - \$150,000	69.00%	62.00%	57.00%	57.00%
3	\$150,001 & Above	69.00%	62.00%	57.00%	57.00%
		Product Series	Product Series	Product Series	Product Series
		Abode Systems	210 Vertical Files	10500 Series Laminate Desking	Accommodate
		Abound Systems	310 Vertical Files	10700 Series Laminate Desking	Adjustable Task/Lab Stools
		Accelerate Systems	510 Vertical Files	1870 Series RTA Bookcases	Astir Collaborative Work
		Brigade Pedestals	Brigade Laterals	34000 Series Desking	Build Seating
		Empower	Brigade Shelf File & Overfiles	38000 Series Desking	Cambia (2150/2160)
		Flagship Pedestals	Brigade Steel Bookcase	94000 Series Laminate Desking	Ceres
		Systems Accessories	Brigade Storage Cabinets	Arrange	Cipher
		PET Desktop Screens	Contain	Between	Cliq
		Universal Screens	Flagship File Centers	Birk Tables	Cofi
			Flagship Laterals	Build Makerspace	ComforTask (5900)
			Flagship Storage & Bookcases	Build Tables	Convergence - HCT1MM
			FlameSafe Fire-Resistant Files	Concinnity	Endorse
			Fuse	Desking & Table Accessories	Flexion
			Storage Accessories	Flock	Flock
			Storage Islands	Gravitation	Gateway
				Height Adjustable	Grove
				Hospitality	High Density Olson Stacker (4040)
				HPWRMOB1	Ignition
				Huddle	Ignition 2.0
				Laminate Occasional Tables	Invitation (2210)
				Mentor Desking	Lota (2280)
				Metro Desking	Mav Single Lounge
				Motivate	Merit Seating
				Preside	Motivate
				Scramble Occasional Tables	Nucleus
				Sculpt Tables	Nucleus Recharged
				Valido Laminate Desking	Park Avenue
				Voi Laminate & Veneer Desking	Perpetual Nesting Chairs
				Workwall	Pillow-Soft (2090/2190)
					Purpose
					Riley
					Ruck
					Seating Accessories
					Skip
					SoCo
					Solutions Seating (4000)
					Solve
					Soothe
					Versant
					Volt (5700/5710)
					West Hill